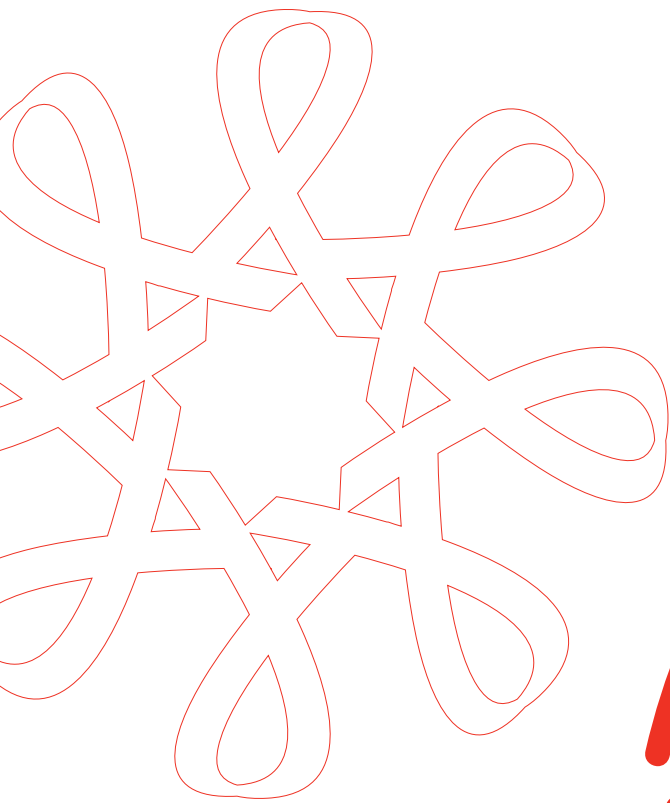


Positive Women



ANNUAL REPORT

2006/07



LETTER FROM THE CHAIR



Over the past year Positive Women Inc has gone from strength to strength.

I want to take this opportunity to acknowledge and thank Jane Bruning for her total dedication and the endless energy she gives to Positive Women in making it the success it is today. Also I would like to thank all the members of the Board for their time and wonderful contributions over the past year.

Some of the years' achievements are:

- * Funding for Positive Women has exceeded over \$200,000
- * The successful launch of the 'Well Packed' Travelers Campaign
- * The set-up of the 0800 phone number
- * Another successful Women's Retreat
- * The introduction of 'The Family Hui'
- * Our new Positive Women's Logo
- * Regular Bi-monthly Newsletter
- * Increasing advice and support for our members.

Projects underway include:

- * Destigmatisation Campaign with Saatchi & Saatchi
- * HIV and Pregnancy Booklet
- * New Positive Woman Brochure
- * The ongoing building and strengthening of relationships with Funding organizations, community support groups and Government agencies
- * Construction of Positive Women Inc. Website.

Finally I would like to thank all of our members; Positive Women Inc exists because of you. We all come from a variety of backgrounds and cultures but we all have one thing in common. "Through Unity comes Strength".

Warmest Wishes,

Carolyn McWilliams

Carolyn McWilliams
Interim Chair

REPORT FROM THE CO-ORDINATOR

Kia ora.

While looking back over the past 12 months to put together this report, it was very exciting to see how much we have grown and how much we have achieved.

New Logo

The new logo was something we had been working on for some time and after almost 18 months of consultation we finally came to a consensus. It was a very exciting day.

The logo takes the well recognized HIV ribbon and gives it a feminine touch by linking the ribbons together for unity, resembles the petals of a Rose/flower. A symbol of love, beauty, hope, happiness, fruitfulness and growth.

The words 'Positive Women' written horizontally in green, represents the stem of the rose/flower, symbolizing strength and support.

Not only does it have much meaning, it looks stunning too.



Positive Women

All of Positive Women's stationary has now been printed with the new logo.

This includes, letter headed paper, both small and A4 envelopes, compliment slips, presentation folders and business cards. All making for a very professional look that will ensure Positive Women Inc. is easily recognized.

Hand in hand with the new logo we also acknowledge the tanga ta whenua of Aotearoa by incorporating the words 'Wahine Kaha' in recognition of the many Maori women of strength and courage living with HIV or AIDS in New Zealand.

As this report is being written, so too is work being done on a Positive Women's Brochure in April 2007.

The Brochure was produced and distributed in around the country to institutions such as hospitals, Sexual Health Clinics, Family Planning Clinics, Universities and as many other places that will agree to have them in an endeavour to ensure that any woman who is diagnosed as being HIV+ will know about Positive Women and how to make contact with us. We sincerely thank The Lottery Grants Board for the funding to have both the new logo and Brochure designed and printed.

We also wish to acknowledge AIM Proximity for developing the logo design as well as the stationary and flyer design and printing. While we have paid for these (with funding from the Lottery Grants Board) the costs have been heavily reduced and we have received a service from Aim that far exceeds these costs.

Travelers Campaign

One of the highlights for Positive Women as far as raising HIV awareness would have to have been the launch of the 'Well Packed' Travelers Campaign. This was a joint project between Positive Women and the Family Planning Association and funded by both the MAC AIDS Fund and Durex. The campaign targeted New Zealanders traveling overseas to raise awareness of the risk of HIV while abroad and included information on safer sexual practices.

The resources consisted of two information flyers. One Travel Wallet sized and the other a pocket/purse size as well as a Poster.





BARE ESSENTIALS

Have a trip you want to remember.

Don't bring back any unwanted souvenirs.

Globally, the most common route of HIV infection is sex between men and women.

Sexually Transmissible Infections (STIs) including HIV, are prevalent in every region in the world.

You can't tell if someone is infected by looking at them. Many people don't even know themselves. The only Sexually Transmissible Infection (STI) you can prevent by vaccination is Hepatitis B. Condoms used with lube are still the best protection against HIV and other STIs.

fpa

POSITIVE
WOMEN

durex

This was the first Campaign of its kind that Positive Women has been involved in and it has been very successful.

How do we measure that success though? A very qualitative question and not one that is easy to answer but what we can say is that nearly all of the resources prepared for this campaign have nearly gone which was around 100,000 copies each of the two different information flyers.

While the initial response from Travel Agents and Travel Wholesalers was rather disappointing it was however encouraging to see many other establishments such as the Travel Doctor Centers, Universities, sexual Health Clinics and other various travel outlets, did distribute the resources. Requests for resources still continue.

The Campaign also received much media attention. Mostly through newspapers and an article in the New Zealand Woman's Weekly.

For a first campaign it went very well.

It was a great experience to be able to work together with an organisation such as the Family Planning Association, who has a lot of experience around doing campaigns such as this. It was a privilege to be able to work along side France Bird who is the Director of Health Promotion and Professional Development for Family Planning. Frances was very encompassing and generous in her sharing of knowledge and expertise of which Positive Women have been able to benefit immensely. This Campaign highlights how two organisations can work together to achieve the outcomes required by both organisations while sharing resources, knowledge and funding.

We look forward to working together with Family Planning again in the future.

Family Hui

Another highlight during the past year was the Family Hui which was held in November 2006. This was the first time an event such as this was held in New Zealand. The Hui offered an opportunity for the whole family to be together for a weekend and to attend workshops on issues that affect families who are living with HIV.

The Hui was held at Totara Springs Retreat Centre in Matamata and was attended by just over 50 people, nearly half being children or teenagers.

Evaluations showed that everyone who attended thought there should be another such event which is an indication of its success. At this point in time we are aiming to hold another Family Hui in November 2008.

Funding for the Family Hui was hard to get initially but thankfully a few organisations were able to recognize the importance of the event and we say a huge THANK YOU too:

ASB Community Trust, The MAC AIDS Fund, The Lions Foundation and The Southern Trust.

Positive Women's Retreat

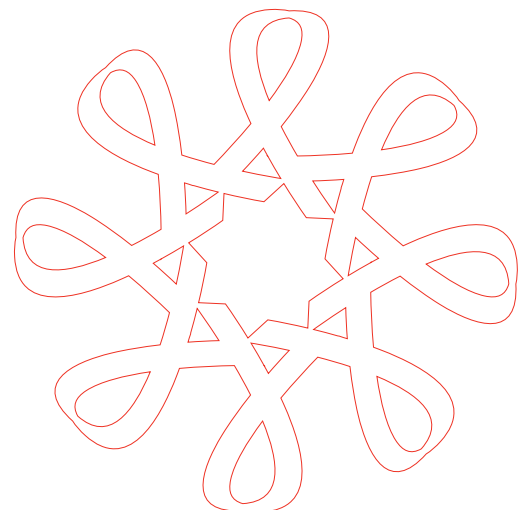
As always the Positive Women's Retreat is one of the highlights of the year for our members. Over 40 women attended the retreat in 2006. The highest number ever!!

It was a busy schedule with a workshop from an HIV Specialists and Midwife, a session on Life Coaching, Drumming, Meditation, Yoga, Line Dancing and Jewelry making as well as many wonderful therapies on offer such as Shiatsu, Massage, Colour Healing, Hypnotherapy and Alexander Therapy and not to forget the ever popular M.A.C. Makeovers, always a very special treat.

The weekend, included structured talking sessions as well as allowing for that ever important time for women just to be together as women do, to sit around and share life experiences and offer each other encouragement and support.

The weekend was a huge success and we once again thank the continued support of our sponsors. The J.R. McKenzie Trust, Merck Sharp & Dohme, GlaxoSmithKline and NZAF who are regular supporters of this event and without who's sponsorship this event would not happen.

We would also like to thank all the therapists and guest speakers as well as the volunteers who gave of their time and energy to ensure the success of the weekend. Thank you.



World AIDS Day 2006

We had a fantastic World AIDS Day in 2006. Firstly we worked together with World Vision, Child Fund, Oxfam and NZAF to run the film 'Yesterday' at the Academy Theater in Auckland on the 31st of November as a precursor to World AIDS Day. A similar event was also held in Wellington. This was once again an example of organisations working together to help raise awareness around HIV and AIDS in both New Zealand and overseas.

As both these events were such a success all the organisations concerned have committed to doing something together again in 2007

On World AIDS Day we were supported immensely by MAC Cosmetics. All five stores held fun events and activities throughout the country as well as collecting funds for Positive Women. Many famous New Zealand celebrities came to the stores throughout the day to give MAC customers glamorous make-overs and to rattle the collection Box's for Positive Women.

There was also a lot of media coverage which included a TV interview on the Breakfast Show in the morning followed by a stunning presentation on Campbell Live about Marama and the birth of her daughter.

Some really fantastic exposure for Positive Women and great awareness raising for Women and HIV and AIDS.

Education, Awareness and Prevention

Unfortunately 2006 saw the highest ever recorded cases of women diagnosed with HIV in New Zealand. In light of these statistics it is crucial that more needs to be done around HIV awareness, education and prevention in New Zealand. It has been encouraging then that Positive Women Inc. has been invited to take part in a number of key initiatives although unfortunately not nearly enough. It is still one of our key objectives to ensure that we are represented at every level possible when it comes to HIV in New Zealand and in particular where women are concerned.

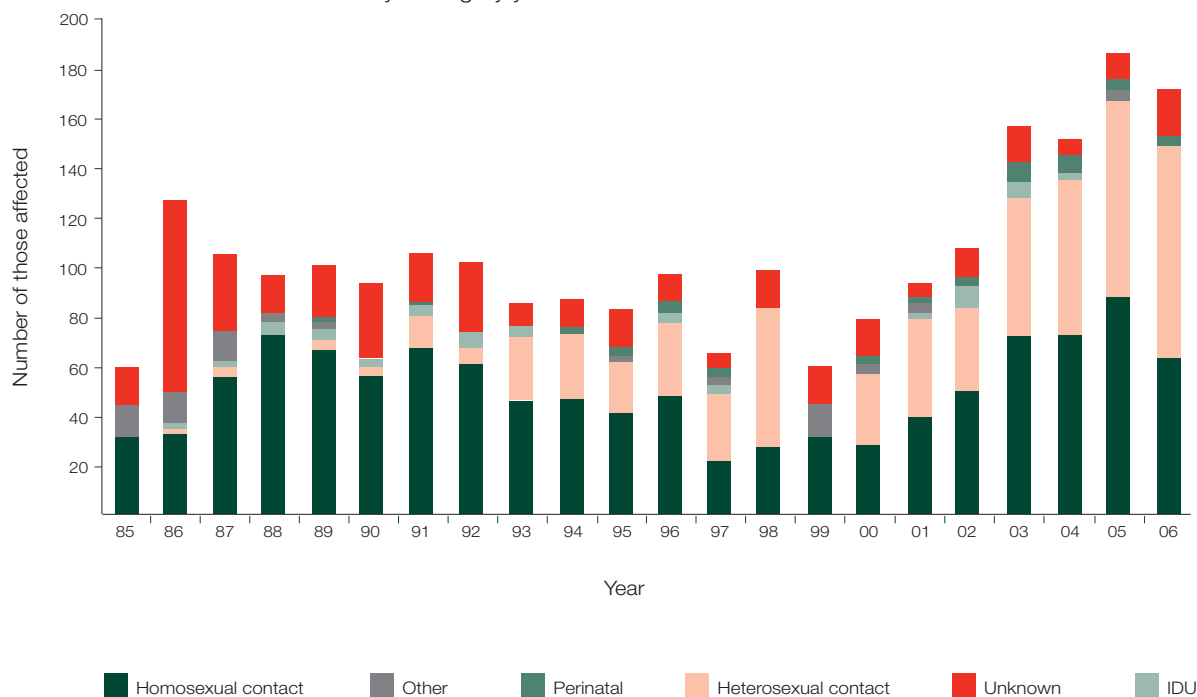
You may be aware that a national screening offer for HIV testing in pregnancy is being rolled out by the government over the next three years. This is not compulsory by any means it just means that all women will be offered the option of being tested for HIV as part of their antenatal care. Positive Women Inc. was invited to join the advisory committee which has been offering advice to the National Screening Unit on best practice in regards to this roll out. It has been encouraging to see that we are being listened to and included in discussion at this level.

A spin off from being on this group has resulted in Positive Women Inc. being asked to speak at a number of training sessions being held by midwives and other medical professionals who are educating themselves in preparation for the roll out so that they are able to better support pregnant women in the process of HIV antenatal testing.



Thank you MAC

Number of people diagnosed with HIV in New Zealand through antibody testing by year of infection and means of infection



Positive Women continues to be a member on the National Forum on HIV and AIDS. Another group which meets three times a year to discuss aspects around HIV and AIDS in New Zealand. Besides being another great opportunity to have a voice at the table, it was also as a result of being on this group that we connected with Family Planning and enabled the Travelers Campaign to take shape.

Positive Women was also invited to be a co-member with the New Zealand AIDS Foundation as part of the Asia Pacific Alliance. This group is made up of three other International Development agencies and meets 3 to 4 times a year to discuss issues around advocacy for sexual reproduction and health and HIV and AIDS. While this group mainly has a Pacific focus, it is again another fantastic opportunity for Positive Women Inc. to not only add their voice but just as importantly to learn about advocacy work...and from some real professionals too.

We are seeing an increase of interest from schools asking for representatives from Positive Women Inc. to come and speak with students about living with HIV and to help raise awareness amongst New Zealand youth. Which is just fantastic.

Funding

2006 saw the best year ever for Positive Women Inc. in regards to funding with generous grants from the MAC AIDS Fund to the amount of \$121,000 and The ASB Community Trust for \$69,000. Much of this funding will be used to cover the costs to support the Destigmatisation Campaign to be launched by Positive Women Inc. in 2007.

A Grant of \$15,000 from the NZ Lottery Grants Board enabled Positive Women Inc. to re brand through the design of our stunning new logo and stationary as well as finally putting together a Positive Women Brochure.

Administration and running costs are the back bone for an organisation such as Positive Women Inc. and we thank all those organisations who continue to fund these costs. Thank you to GOGS, The ASB Community Trust, J.R. McKenzie, The Lottery Board and the MAC AIDS Fund.

Both Merck Sharp & Dohme and GlaxoSmithKline continue each year to support our Retreats for which we are very grateful. Thank you.

There are many people and organisations that have over the year assisted Positive Women Inc. in one way or another and we want to recognize them.

Thank you to AIM Proximity for the fantastic work they have done on the design of the new logo and stationary; to the staff at the Burnett Centre for always being there with advice, support and love; To Body Positive with whom we continue to work closely especially this year with the Straight Arrows social gatherings. To the New Zealand AIDS Foundation who continues to ensure we are included and have a voice where Women and HIV are concerned. And thank you to all other organisations and individual members who continue to support Positive Women Inc. in what ever way they can.

Thank you, once again, and as always, to the women of Positive Women Inc; You are the backbone of this organisation. This is your organisation and both the National Coordinator and the Board Members are committed to ensuring that your needs are being met and that we are raising the awareness of HIV and AIDS in the New Zealand Community.

Thank you for putting your trust in us and for your continuing support.

Kia Kaha Arohanui



Jane Bruning

National Coordinator
Positive Women Inc.



AUDITOR'S REPORT

Auditor's Report to the members of Positive Women Incorporated

I have audited the Statement of Financial Performance, Statement of Movements in Equity, Statement of Financial Position and Cash Flow Statement. The financial statements provide information about the past financial activities and financial position of the Society as at 31 March 2007. This information is stated in accordance with the accounting policies.

Auditor's Responsibilities

It is my responsibility to express an independent opinion on the financial statements presented by the Society and report my opinion to you.

Basis of Opinion

An audit includes examining, on a test basis, evidence relevant to the amounts and disclosures in the financial statements. It also includes assessing:

- the significant estimates and judgements made by the Society in the preparation of the financial statements; and
- whether the accounting policies are appropriate to the Society, consistently applied and adequately disclosed.

I conducted my audit in accordance with New Zealand Auditing Standards. I planned and performed my audit so as to obtain all the information and explanations which I considered necessary in order to provide me with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatements. In forming my opinion, I also evaluated the overall adequacy of the presentation of information in the financial statements.

Other than in my capacity as auditor, I have no relationship with, or financial interest in, the Society.

Unqualified Opinion

In my opinion the financial statements fairly reflect the financial position of Positive Women Inc. as at 31 March 2007 and the results of its operations for the year ended on that date.

My audit was completed on 4 September 2007 and my unqualified opinion is expressed as at that date.



Mike Kalaugher, Chartered Accountant, Waiheke Island

**Positive Women Incorporated
Statement of Financial Performance
For the year ended 31 March 2007**

	2007 \$	2006 \$
Revenue:		
NZ Aids Foundation - running costs	0.00	4,000.00
Estee Lauder Ltd (MAC AIDS Fund)	100,000.00	75,000.00
ASB Community Trust	69,201.00	0.00
J R McKenzie Trust	17,510.00	14,000.00
Auckland City	0.00	5,000.00
Dept Internal Affairs (COGS)	6,000.00	0.00
NZ Lottery Grants Board	15,000.00	31,000.00
Glaxosmithkline NZ Ltd	11,600.00	5,934.00
Other donations	19,561.02	2,629.25
Merck Sharp & Dohme (NZ) Ltd	0.00	5,000.00
Grants received	238,872.02	142,563.25
Less grants in advance	198,169.65	0.00
Grant income	<u>40,702.37</u>	<u>142,563.25</u>
Interest received	6,564.05	2,826.54
	<u>47,266.42</u>	<u>145,389.79</u>
Less Expenses:		
Audit fee	450.00	281.25
Equipment purchased from grants	0.00	5,488.25
Administration & general expenses	9,642.74	6,277.92
Board meeting expenses	6,025.33	0.00
Stationery	2,615.00	891.65
Telephone	1,773.07	1,993.96
Training	1,718.20	6,775.21
Transport	543.00	1,680.00
Volunteers' expenses	79.90	4,360.60
Salaries	47,966.46	44,605.42
Workshops	0.00	5,818.00
Member support	3,511.50	0.00
HIV Family Hui	23,055.14	0.00
Nairobi International Women's Conference on HIV	2,978.00	0.00
HIV Awareness Travellers campaign	14,632.19	0.00
PW Conference & retreat	28,766.44	22,149.91
	<u>143,756.97</u>	<u>100,322.17</u>
Net Surplus/-Deficit	<u>-96,490.55</u>	<u>45,067.62</u>

**Positive Women Incorporated
Statement of Movements in Equity
For the year ended 31 March 2007**

	2007	2006
	\$	\$
Opening Equity	104,497.68	59,430.04
Net Surplus/-Deficit	<u>-96,490.55</u>	<u>45,067.62</u>
	<u>8,007.11</u>	<u>104,497.66</u>

**Positive Women Incorporated
Statement of Financial Position
For the year ended 31 March 2007**

	2007	2006
	\$	\$
Current Assets		
Petty cash	1,138.67	188.64
BNZ cheque account	14,378.44	25,144.77
BNZ 01 account	<u>191,584.89</u>	<u>79,952.93</u>
Total Assets	<u>207,102.00</u>	<u>105,286.34</u>
Less Current Liabilities		
PAYE payable	925.24	788.68
Grants in advance:		
Destigmatisation campaign	97,012.00	
Coordinator's wages	45,000.00	
Pamphlet and logo	8,000.00	
Women's retreat 2007 & Hui	19,400.00	
HIV pregnancy booklet	5,500.00	
Supervn, admin & board meetings	<u>23,257.65</u>	
	<u>198,169.65</u>	<u>0.00</u>
	<u>199,094.89</u>	<u>788.68</u>
Net Assets	<u>8,007.11</u>	<u>104,497.66</u>

For and on behalf of the Society

President

Carolyn Madilliams (Chairwoman)

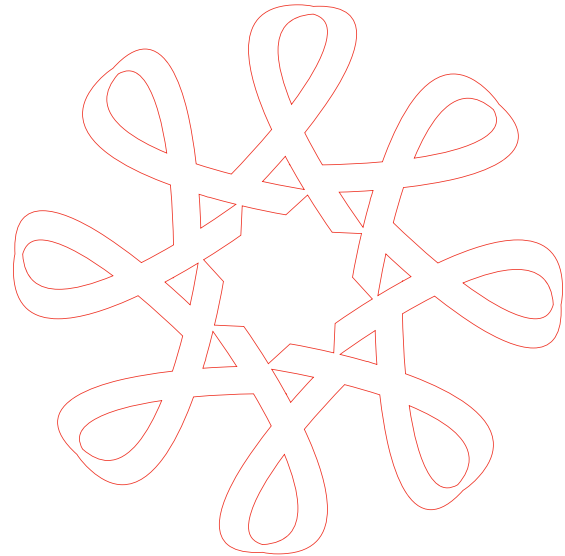
Secretary

Date:

16. 09. 2007.

THROUGH UNITY COMES STRENGTH

Whakatauki — Tū kahikaatea i te uru



Thank you to



Positive Women



Supporting women and families
living with HIV and AIDS

Wahine Kaha

Positive Women Inc.

Unit 1, 3 Poynton Terrace

Newton, Auckland 1010

New Zealand

P: 0-9-309 1858

E: positivewomen@xtra.co.nz

www.positivewomen.co.nz